



General Services Administration Federal Supply Service

Authorized Federal Supply Schedule Catalog and Pricelist for Environmental Services

CONTRACT NO. GS-10F-0142K





**General Services Administration
Federal Supply Service**

Authorized Federal Supply Schedule Catalog and Pricelist



Environmental Services

CONTRACT NO. GS-10F-0142K



RASco, Inc.

A Service Disabled Veteran-Owned Small Business

**1635-2 Woodside Drive
Woodbridge, VA 22191-3045**

www.rascoengineers.com

Contract Information:

Contract GS-10F-0142K

GSA Environmental Advisory Services Schedule 899 (www.gsa.gov)

Special Item Numbers Awarded:

SIN 899-1, 899-2, 899-3, and 899-4

Contract Period: March 15, 2004 – March 14, 2010

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Customer Information

Contractor's Ordering Address for Domestic and Worldwide Orders:

RASco, Inc.

1635-2 Woodside Drive
Woodbridge, VA 22191
Telephone: 703-643-2952
Fax: 703-497-2905
Email: gsa (at) rascoengineers.com
Alt. Email RASco1 (at) aol.com

Contract Administration:

Dr. Vincent J. Ciccone

RASco, Inc.

1635-2 Woodside Drive
Woodbridge, VA 22191
Telephone: 703-643-2952
Fax: 703-497-2905
Email: gsa (at) rascoengineers.com
Alt. Email RASco1 (at) aol.com

Statistical Information for Government Ordering Office Completion of Std Form 279

Data Universal Numbering System (DUNS): 78-087-2974

Type of Contractor: Service Disabled Veteran-Owned Small Business under SIC Code 8711
NAICS Codes: 541330, 541620

Contractors Taxpayer Identification Number (TIN): 54-1575963

Cage Code: 0PS72

1. Table of Awarded Special Item Numbers (SIN):

- SIN 899-1 - Environmental Planning Services and Documentation
- SIN 899-2 - Environmental Compliance Services
- SIN 899-3 - Environmental/Occupational Training Services, and
- SIN 899-4 - Waste Management Services

2. Maximum Order: \$1,000,000.00

3. Minimum Order: \$50.00

4. Geographic Coverage: The geographic scope of this contract includes any location in the continental United States, Alaska, Hawaii, and Puerto Rico.

5. Points of Project Performance:

Northern Virginia/Corporate Office:	1635-2 Woodside Drive, Woodbridge, VA 22191
Central Virginia:	Colonial Heights, VA
Maryland:	Cobb Island, MD
Georgia:	Kennesaw, GA



- 6. Prices:** See Contract Price List below for Net Prices.
- 7. Quantity Discounts:** None.
- 8. Prompt Payment Terms:** Net 30 days
- 9. Government Purchase Cards:** Yes, regardless of order size.
- 10. Foreign Items:** None.
- 11. Time of Delivery (a-c):** Specified on Task Order (14 day minimum)
- 12. FOB Point(s):** Negotiated with agency for each Task Order
- 13. Ordering Address:** RASco, Inc.
ATTN: Dr. Vincent J. Ciccone
1635-2 Woodside Dr.
Woodbridge, VA 22191
Telephone: 703-643-2952
Fax: 703-497-2905
Email: gsa (at) rascoengineers.com
- 14. Payment Address:** RASco, Inc.
ATTN: Accounts Receivable
1635-2 Woodside Dr.
Woodbridge, VA 22191
Telephone: 703-643-2952
Fax: 703-497-2905
Email: swalker (at) rascoengineers.com
- 15. Warranty Provisions:** N/A
- 16. Export Packaging Charges:** N/A
- 17. Terms and Conditions of Government Purchase Card Acceptance:** No limitations on acceptance
- 18.** N/A
- 19.** N/A
- 20.** N/A
- 21.** N/A
- 22.** N/A
- 23.** N/A
- 24. Year 2000 (Y2K) Compliant:** Yes
- 25.** N/A
- 26. Data Universal Number System (DUNS) Number:** 78-087-2974
- 27. Contractor is registered in Central Contractor Registration (CCR) Database:** Registered



Company Overview

RASco, Inc. is a growing and dynamic *Service Disabled Veteran-Owned Small Business* engineering, consulting and design firm. RASco, Inc. has an established track-record and reputation of providing a wide spectrum of environmental, engineering, LEED services, energy management, AT/FP, equipment fabrication and operation/maintenance support and services for Federal, State and local government agencies and private sector commercial and industrial clients. Each of our clients receives high quality, professional and timely services that address their particular needs and requirements.

Corporate Background and Mission

RASco, Inc. was founded in February 1991 by the current Chairman and Chief Executive Officer, Dr. Vincent J. Ciccone, PhD, PE, BCCE. The Company is a successor to a former engineering corporation, VJC & Associates, founded in 1977, and headed by Dr. Ciccone, which was acquired by a large international engineering firm in 1988. The Company's overall mission is to **create infrastructure solutions that improve homeland security, force protection, public health, facilities operations, productivity, and the environment.** We accomplish this mission in multiple sectors (government, agriculture, commercial, and industrial) through a range of products and services.

In 2008, Mr. John Ciccone became the active President and Chief Operating Officer of RASco, Inc. Additional capabilities were added to the RASco programs under Mr. Ciccone based upon the employment of advance technology. These applications have continued to add to the growth of RASco in support of our clients.

RASco Business Philosophy

RASco was established to provide **outstanding customer service and cost-effective, timely products and services.** We accomplish this with a low overhead operation and a critical mass of expert staff positioned as the hub of a high-quality network of subject matter experts, manufacturers, suppliers and service businesses, A&E firms and construction/installation companies. Our staff leverages this network to integrate diverse technologies, expertise, and deployment capabilities, creating practical, superior products and services for RASco clients.

RASco Organizational Strengths

- A highly qualified staff with **outstanding individual reputations** in a combination of disciplines not often found in a small business.
- An **exceptional organizational track record** of successful engagements and very strong relationships with our client base.
- Significant synergies among our business units that allow successfully undertaking projects requiring the **combination of science, engineering, hands-on equipment prototyping, system integration, construction, installation, and operations.**
- A **facility security clearance (secret), individual clearances**, and a long history of work in high security, mission critical installations.
- **FDA 510(K) Certified** for work in medical, food processing, high-tech industrial processes and other high purity environments.
- **Patented Technologies** to improve function, effectiveness, and operations of utility systems.
- **Service Disabled Veteran-Owned Small Business (SDVOSB)** status.
- On-staff **LEED Accredited Professionals.**



Homeland Security

We are experts in providing added security to mission critical facilities and to “icon” facilities. RASco offers, as a particular area of focus, a field-proven diversified utility infrastructure product line featuring our Hyd-RO-Secure™ drinking water treatment units. RASco technology is in place and operating at a number of highly visible and sensitive sites around the world. We also offer mobile systems for preparedness, rapid response, and disaster relief applications. Our experience in developing new or integrating existing technologies for water treatment, our work in high security environments, and our more recently expanded R,D&D capability, led to funding by a U.S. Government counter terrorism agency to develop a water system to protect mission critical installations. This system is designed to meet the challenges of chemical, biological and radiological (CBR) hazards, and has been successfully tested at extreme levels with live, weapons-grade agents. A prototype system has already been designed, fabricated, tested, and installed in a high security critical facility.

Special Item Number (SIN) Relevance

RASco, Inc. is fully capable and fully qualified to provide engineering and environmental advisory services on a worldwide basis to resolve environmental issues and develop feasible, cost effective solutions for the operation and maintenance of government installations and facilities. This capability includes the following Special Item Numbers (SINs) awarded under GSA's Schedule 899 for Environmental Advisory Services:

- SIN 899-1 - Environmental Planning Services and Documentation
- SIN 899-2 - Environmental Compliance Services
- SIN 899-3 - Environmental/Occupational Training Services, and
- SIN 899-4 - Waste Management Services



Description of Services

RASco, Inc. can provide the following services under each of these SINs:

SIN 899-1 – Environmental Planning and Documentation

RASco, Inc. has provided environmental planning and documentation support for various Federal agencies, facilities and installations. These services generally include regulatory reviews and research, field studies and investigations, data collection and analysis, and preparation of reports, studies and plans, including supporting documentation. Example specific services provided include:

- Assessment of Environmental Impact (EA's and EI's);
- Performance of Environmental Baseline Surveys;
- Developing Watershed and Source Protection Management Plans;
- Development of drinking water vulnerability guidance documents;
- Development of technical and economic criteria associated with proposed drinking water regulations and rules;
- Risk analysis of water system disinfection practices to establish disinfection protocols and guidelines.

The type of activities or tasks that may be performed under this SIN can include:

- *Environmental Impact Statement and Assessments Under NEPA.* Conducting data identification, collection, development and interpretation through review of regulatory agency and Federal activity records, site visits, and interviews; Performing sampling and analysis based on task specific requirements; Preparing human health risk and environmental impact evaluations and reports based on information collected and analytical data; Preparing expert testimony; Preparing materials for attendance at public meetings and hearings; and Planning and conducting agency-wide (or National) surveys.
- *Endangered Species, Wetlands, Watersheds and Other Natural Resource Management Plans, Studies and Consultations.* Reviewing existing reports and management plans; Coordination with U.S. Fish & Wildlife Service; Collecting information from state offices; Performing surveys; and, Using results to prepare reports/maps.
- *Archeological, Historic and Other Cultural Resources Management Plans, Studies and Consultations.* Conducting surveys/studies; Evaluating data; and, Preparing nominations/reports and management plans.
- *Economic, Technical and Risk Analyses in Support of Environmental Needs.* Conducting the analyses of various options under consideration for environmental actions; Collection and development of data necessary to evaluate various options; Assessment of hazards, potential exposures and associated risk associated with each option; and, Analyses of the regulatory, technical and economic feasibility of the options.

SIN 899-2 – Environmental Compliance Services

RASco, Inc. has extensive, in-depth experience in assisting Federal agencies, activities, facilities and installations in attaining and maintaining compliance with a myriad of environmental regulations, policies, directives and other related guidance. These services may include: Review and evaluation of applicable laws, regulations and directives; Coordination with regulatory agencies; Field investigations and on-site data collection; Diagnostic evaluation of infrastructure (i.e., water and wastewater, stormwater systems) and activity operations; Evaluation and assessment of information and data collected; and, Recommendations for corrective actions, cost-benefit analysis, preparation of reports, studies, plans, protocols, manuals and development of conceptual designs. Example specific services provided include:



- Development of Environmental Management Systems (EMS);
- Performance of Environmental Compliance Audits;
- Review and analysis of Federal and State regulations;
- Development of protocols for water and wastewater systems to determine their capability to meet current and future regulatory requirements;
- Diagnostic evaluations of operational performance and regulatory compliance of federally-owned water and wastewater plants;
- Support for water and wastewater permitting;
- Engineering and economic feasibility analysis of alternatives related to facility/system upgrades, renovations or regionalization/privatization;
- Preparation or revision of Operation and Maintenance manuals;
- Development of wellhead protection plans;
- Preparation of wastewater pretreatment management plans;
- Conducting vulnerability assessments and preparation of emergency contingency plans;
- Preparation and update of stormwater pollution prevention plans;
- Development of stormwater implementation guides, conducting stormwater pollution prevention compliance inspections;
- Conducting stormwater inflow mitigation studies;
- Development of conceptual designs, including engineering and economic analysis of alternatives;
- Development and implementation of cross-connection control and backflow prevention programs including on-site surveys, inspection and testing of devices, preparing activity specific cross-connection control plans, training of personnel, recommendations for corrective actions, design of backflow prevention devices, and hydraulic analysis of affected systems;
- Conduct of hazardous waste surveys and development of pollution prevention and waste minimization plans.

The type of activities or tasks that may be performed under this SIN can include:

- *Environmental Compliance Audits.* Determination of all applicable public laws and statutes, agency and command regulations/directives and other Federal, State and local regulations and applying as required to conduct audits. Conducting audits or assessments based on agency (or activity)-specific criteria and requirements. Evaluation of findings and preparation of necessary documentation/reports including out-briefings or presentations.
- *Compliance Management Planning.* Developing management plans that will cover policy, planning, implementation and operation, checking and corrective action, and management review.
- *Pollution Prevention Surveys.* Conducting pollution prevention surveys, developing pollution prevention plans, establishing inventories of hazardous materials, evaluating economic and technical feasibility of process changes and recycling alternatives, and creating databases to track progress in achieving pollution prevention goals.

SIN 899-3 - Environmental/Occupational Training Services

RASco, Inc. has provided a broad range of environmental/occupational training for Federal agencies, activities, facilities and installations that were customized to meet specific needs and requirements. These training services generally include: Determination and specific training needs and objectives; Development of training "lesson plans"; Preparation of training materials and aids; Arranging for suitable training facilities, notification and registration of attendees; Issuance of training certificates; and, Preparation of "after-action reports." Specific services provided include the following training courses:

- Water/Wastewater Treatment System Assessments;
- Cross-Connection Control and Backflow Prevention – General;



- Cross-Connection Control and Backflow Prevention – Model Schedule of Services;
- Wellhead Protection Plans – Model Schedule of Services;
- Cross-Connection Control and Backflow Prevention – Device Inspection and Testing;
- Stormwater Pollution Prevention Program Implementation; and, Communities and Workers "Right-to-Know" training under EPCRA (Hazard Communication Training).

In addition, RASco, Inc. has provided site-specific "hands-on" training to technical and professional personnel related to operational deficiencies identified during diagnostic evaluations of water and wastewater treatment systems to improve efficiencies and comply with regulatory requirements/permits. Selected courses have also included use of computer-based, interactive programs.

The type of activities and tasks that may be performed under this SIN include:

- Conventional course development and presentation.
- Customized courses to meet specific needs.
- Computer-based interactive course development.

SIN 899-4 - Waste Management Services

RASco, Inc. has provided a variety of waste management related services for Federal and State agencies, activities, facilities and installations. These services generally include: Review of applicable regulations; Data collection, development and analysis; Hazard, potential exposure and associated risk assessment; Development of alternatives; Analysis of technical and economic feasibility; and Preparation of reports and plans. Example specific services provided include:

- Preparation of comprehensive solid waste management plans;
- Development of hazardous waste projects prioritization databases;
- Development of hazardous material/waste minimization;
- Conducting hazardous material/waste surveys;
- Development and evaluation of alternatives for expansion of landfills;
- Preparation of a mission need and design capacity studies for incinerators; and, Preparation of landfill site location and operation permit applications.

The type of activities and tasks that may be performed under this SIN include:

- Analyses of options under consideration for waste management services;
- Performing data collection, data development, analyses of comments, regulatory and economic analyses, feasibility analyses, hazard assessments, exposure assessments and risk analyses;
- Development of waste characterization studies; and, Recommendations for management strategy including identification of recycling options.



Ordering Procedures

The following procedures were developed to facilitate the procurement of Environmental Advisory Services by our potential customers:

-Prepare a Request for Quote (RFQ) to include a Statement of Work (SOW) that outlines the work to be performed, location of the work, period of performance, deliverable schedule, applicable standards and criteria, and other special requirements.

-Request either a Firm-Fixed Price or Ceiling Price to provide these services.

- Forward the RFQ to:

RASco, Inc.
Attn: Dr. Vincent J. Ciccone
1635-2 Woodside Drive
Woodbridge, Virginia 22191-3045, OR
Fax: 703-497-2905, OR
E-Mail: gsa (at) rascoengineers.com, OR
Alt. Email: RASco1 (at) aol.com

- Upon evaluation of the RFQ, RASco, Inc. will submit a quote for providing the requested services based on: 1) The mix of labor categories determined necessary to provide these services; 2) The labor rates applicable to this schedule; and 3) Travel or incidental direct costs, as applicable and allowable.
- Upon evaluation of the quote and selection as the contractor to provide the services requested, RASco, Inc. will coordinate the efficient execution of the work with the customer's designated Contracting and Technical points-of-contact.



Contract Price List

RASco, Inc.
Environmental Advisory Services - GSA FSS Contract GS-10F-0142K
Hourly Labor Rates for Option Contract Years
Rates apply to all SINs 899-1, 899-2, 899-3 and 899-4

LABOR CATEGORIES	OPTION YEAR 1	OPTION YEAR 2	OPTION YEAR 3	OPTION YEAR 4	OPTION YEAR 5
	Mar. 15, 2005 – Mar. 14, 2006	Mar. 15, 2006 – Mar. 14, 2007	Mar. 15, 2007 – Mar. 14, 2008	Mar. 15, 2008 – Mar. 14, 2009	Mar. 15, 2009 – Mar. 14, 2010
Program Manager	\$114.63	\$118.06	\$121.61	\$125.25	\$129.01
Environmental Engineer 1	\$91.23	\$93.97	\$96.79	\$99.69	\$102.68
Environmental Engineer 2	\$77.08	\$79.40	\$81.78	\$84.23	\$86.76
Environmental Engineer 3	\$58.81	\$60.57	\$62.39	\$64.26	\$66.19
Ecologist/Biologist	\$68.34	\$70.39	\$72.51	\$74.68	\$76.92
Civil Engineer	\$81.69	\$84.14	\$86.67	\$89.27	\$91.95
Environmental Scientist 1	\$60.71	\$62.54	\$64.41	\$66.34	\$68.33
Environmental Scientist 2	\$56.58	\$58.28	\$60.03	\$61.83	\$63.68
Chemical Engineer 1	\$85.99	\$88.56	\$91.22	\$93.96	\$96.78
Chemist	\$79.79	\$82.18	\$84.65	\$87.18	\$89.80
Geologist	\$68.03	\$70.07	\$72.17	\$74.33	\$76.56
Planner	\$65.80	\$67.77	\$69.81	\$71.90	\$74.06
Engineering Technician 1	\$65.48	\$67.45	\$69.47	\$71.55	\$73.70
Engineering Technician 2	\$56.42	\$58.12	\$59.86	\$61.65	\$63.50
Hazwaste Specialist 1	\$55.02	\$56.67	\$58.38	\$60.13	\$61.93

* *Option Year 1: March 15, 2005 - March 14, 2006; Option Year 2: March 15, 2006 - March 14, 2007;*
Option Year 3: March 15, 2007 - March 15, 2008; Option Year 4: March 15, 2008 - March 14, 2009;
Option Year 5: March 15, 2009 - March 14, 2010



Labor Category Descriptions

Labor Category	Minimum Education/ Experience	Task Order Function
Program Manager:	Masters in applicable discipline or work equivalent; 15 years relevant.	Serves as primary contact and manages multiple or individual task orders to meet client requirements. Provides resources necessary to ensure effective, efficient performance of tasks. Manages project budget, schedules and deliverables. Communicates with client on regular basis. Ensures proper quality control on all deliverables.
Environmental Engineer 1:	MS and PE in applicable discipline or work equivalent; 8 years relevant.)	Provides high level of technical expertise and support in appropriate discipline. Responsible for oversight and execution of assigned technical area. Supervises and reviews reports, analyses and designs.
Environmental Engineer 2:	BS and EIT in applicable discipline or work equivalent; 5 years relevant.)	Provides technical expertise and support in appropriate discipline. Responsible for execution of assigned technical tasks. Prepares reports, analyses and designs.
Environmental Engineer 3:	BS in applicable discipline or work equivalent; none.)	Performs technical tasks in appropriate discipline, assists in preparation of reports, analyses and designs.
Ecologist /Biologist:	Bachelors in applicable discipline or work equivalent; 5 years relevant.)	Provides technical expertise and support in applicable area. Responsible for technical review or input on assigned tasks. Collects data, performs analyses and provides relevant input to reports and studies.
Civil Engineer:	BS and EIT or work equivalent; 5 years relevant.)	Provides technical expertise and support in civil engineering related tasks. Responsible for technical review or input on relevant tasks. Performs engineering analyses and prepares designs, specifications, and cost estimates. Provides post-contract award support.
Environmental Scientist 1:	Bachelors in applicable discipline or work equivalent; 8 years relevant.)	Provides technical expertise and support in applicable area. Responsible for oversight of assigned tasks. Directs, plans, reviews and conducts assignments.
Environmental Scientist 2:	Bachelors in applicable discipline or work equivalent; 5 years relevant.)	Provides technical support in applicable discipline. Responsible for completion of assigned tasks. Performs evaluations and analyses of data/information.
Chemical Engineer 1:	BS or work equivalent; 8 years relevant.)	Provides technical expertise and support in discipline related tasks. Responsible for technical review or input on relevant tasks. Collects and analyzes data/information, prepares designs and prepares appropriate input for reports/studies.
Chemist:	Bachelors or work equivalent experience; 5 years relevant.)	Provides technical expertise and support in discipline related tasks. Responsible for technical review or input on relevant tasks. Collects and analyzes data/information and prepares appropriate input for studies/reports.
Geologist:	BS or work equivalent; 5 years relevant.)	Provides technical expertise and support in applicable area. Responsible for technical review or input on assigned tasks. Collects and analyzes data/information. Provides input for

Labor Category	Minimum Education/ Experience	Task Order Function
		reports/studies or designs.
Planner:	Bachelors or work equivalent; 5 years relevant.)	Provides technical expertise and support in applicable area. Responsible for technical review or input on assigned tasks. Collects and analyzes data/information. Provides input for reports/studies and designs.
Engineering Technician 1:	HS or equivalent education/experience, applicable certification(s); 10 years relevant.)	Assists engineers and scientists in performance of field investigations, data collection, sampling and analysis, and other tasks. Prepares and tests equipment necessary in support of various tasks. Installs, calibrates and maintains equipment. Prepares engineering drawings (CAD), other graphics and specifications.
Engineering Technician 2:	HS or equivalent education/experience; 5 years relevant.)	Assists engineers and scientists in performance of field investigations, data collection, sampling and analysis, and other tasks. Assists in installation and maintenance of equipment. Assists in preparing engineering drawings and specifications.
HazWaste Specialist:	HS or equivalent education/experience; 4 years relevant.)	Provides technical expertise and support related to hazardous waste management activities. Collects relevant data/information. Assists with implementation of waste management activities.